

50 Victor Heights Park way
Victor, New York 14564
(585) 924-9200
Fax (585) 924-9575

May 2, 2005

CC Docket No. 02-6

Federal Communications Commission
Office of the Secretary
445 12th Street SW
Washington, DC 20554

Appeal and Waiver request to overturn Schools and Libraries Division decision of "Denied" and allow for review of additional information provided on appeal for consideration.

Entity Number: 221247
Funding Year: 2004-2005
471 Application Number: 392392
Funding Request Numbers: 1074369, 1074370, 1074371, 1074377

The original Letter of Appeal, supporting and additional documentation and a copy of the Administrator's Decision on Appeal are included in this request.

This request is to:

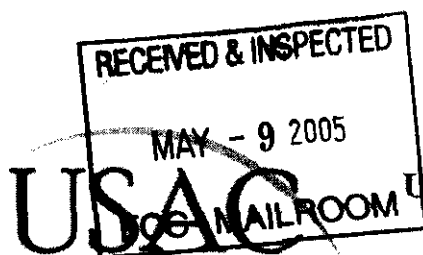
- Appeal the decision regarding FRNS 1074369, 1074370, 1074371, 1074377
- Waive the submission of additional information *provided during appeal* as consideration for appeal of the "Denied" decision imposed by SLD on 3/22/2005.

If you require additional information, please contact me directly.

Best regards,

Nicholas Farthing
Director-Telecommunications Operations
Tariff Affiliates, Inc
Office: (585) 924-9200 x 101
Fax: (585) 924-9575
nick@tariffaffiliates.com

No. of Copies rec'd 0
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Universal Service Administrative Company
Schools & Libraries Division

Administrator's Decision on Appeal – Funding Year 2004-2005

March 22, 2005

Nickolas Farthing
Tariff Affiliates, Inc.
50 Victor Heights Parkway
Victor, NY 14564

Re: Applicant Name: Evangelical Children's Home
Billed Entity Number: 221247
Form 471 Application Number: 392392
Funding Request Number(s): 1074369, 1074370, 1074371, 1074377
Your Correspondence Dated: December 12, 2004

After thorough review and investigation of all relevant facts, the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) has made its decision in regard to your appeal of SLD's Funding Year 2004 Funding Commitment Decision Letter for the Application Number indicated above. This letter explains the basis of SLD's decision. The date of this letter begins the 60-day time period for appealing this decision to the Federal Communications Commission (FCC). If your Letter of Appeal included more than one Application Number, please note that you will receive a separate letter for each application.

Funding Request Number(s): 1074369, 1074370, 1074371, 1074377
Decision on Appeal: **Denied**
Explanation:

- On appeal, you seek reversal of the SLD's decision to deny and modify your funding requests because of insufficient documentation to determine the eligibility of the items. You state that since one of your funding requests was approved, you are requesting that the other four requests also be approved.
- Upon review of the appeal letter, the relevant facts, and supporting documentation, we find that the SLD requested additional documentation to support these funding requests on October 5, 2004 and October 13, 2004. Each time you were asked to provide the additional documentation within seven calendar days. As of the date of the Funding Commitment Decision Letter (FCDL), SLD had not received a response to the requests for supporting documentation. Therefore, you failed to provide the requested documentation in a

timely manner. Although you provided the additional documentation on appeal, program rules do not permit the SLD to accept new information on appeal except where an applicant was not given an opportunity to provide information during the initial review or an error was made by SLD. On appeal, you fail to provide evidence that SLD erred in its initial determination.

- During the review of your Form 471, SLD sought additional information from you and notified you that this information needed to be provided within 7 days. You did not provide this information within 7 days or within any extended timeframe we agreed upon, or the information that you provided was insufficient to complete your Form 471 application. Consequently, SLD denies your appeal.
- SLD reviews Form 471 applications and makes funding commitment decisions in compliance with FCC rules. *See* 47 C.F.R. § 54.500 *et. seq.* To conduct these reviews, SLD has put in place administrative measures to ensure the prompt resolution of applications. *See Request for Review by Marshall County School District, Federal-State Joint Board on Universal Service, Changes to the Board of Directors of National Exchange Carrier Association, Inc.*, CC Docket Nos. 96-45 and 97-21, Order, 18 FCC Rcd. 4520, DA 03-764, ¶ 6 (rel. Mar. 13, 2003). (*Marshall County*) One such measure is that applicants are required to respond to SLD's requests for the additional information necessary to complete their application within 7 days of being contacted. *Id.*; SLD section of the USAC web site, Reference Area, "Deadline for Information Requests," www.sl.universalservice.org/reference/deadline.asp This procedure is necessary to prevent undue delays during the application review process. *See Marshall County* ¶ 6. If applicants do not respond within this time period, SLD reviews the application based on the information before it.

If your appeal has been approved, but funding has been reduced or denied, you may appeal these decisions to either the SLD or the FCC. For appeals that have been denied in full, partially approved, dismissed, or cancelled, you may file an appeal with the FCC. You should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received or postmarked within 60 days of the date on this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554. Further information and options for filing an appeal directly with the FCC can be found in the "Appeals Procedure" posted in the Reference Area of the SLD web site or by contacting the Client Service Bureau. We strongly recommend that you use the electronic filing options.

We thank you for your continued support, patience and cooperation during the appeal process.

Schools and Libraries Division
Universal Service Administrative Company

cc: Kim Fish

50 Victor Heights Parkway
Victor, New York 14564
Main: (585) 924-9200
FAX: (585) 924-9575

Tariff Affiliates, Inc.

Fax

To: Pamela Siegelwax

From: Nick Farthing

Fax: 973-599-6525

Pages: 6

Phone: 973-560-4416

Date: 2/8/2005

Re: Appeal App # 392392

CC:

☐ **Urgent** ☒ **For Review** ☐ **Please Comment** ☐ **Please Reply** ☐ **Please Recycle**

• **Comments:**

Please contact me with any questions.

Nick Farthing

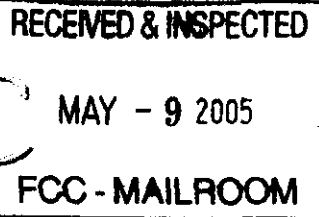
Telecom Operations Manager

Tariff Affiliates, Inc.

(585) 924-9200 x 101

nick@tariffaffiliates.com

USAC



Universal Service Administrative Company
Schools & Libraries Division

Date: February 2, 2005

Dear Nicholas Farthing:
Tariff Affiliates, Inc. for Evangelical Children's Home
(585) 924-9200 x101
Application Number: 392392
FRNs: 1074369; 1074371; 1074377

As I stated in my cover letter, you were recently sent a written request for additional information needed by the Program Compliance team to review your appeal of SLD's Funding Year 2004 Fund Commitment Decision Letter (FCDL) for the application number indicated above. We requested that the information be provided within seven calendar days. To date, none of the requested information has been received. The information needed to complete the review is listed below.

First, for FRN 1074369:

- a) **Please re-send page 3 of the August 21, 2003 bill for Account Number 0202373025. Some of the information on the left side of the bill was cut off.**

A copy of page 3 of the August 21, 2003 bill for Account Number 0202373025 with the entire left side of the document is included in this response.

- b) The documentation provided is not sufficient to determine the eligibility of your request. **The documentation indicates that your request includes the following items: Numbers Group (1st word was cut off. It is on page 3 of the August 21, 2003 bill for Account Number 0202373025).** The documentation does not clearly identify the products/services related to these charges. **Please provide more detailed documentation**, such as the portion of the bill that identifies the actual products and services relating to the charges identified above. If the bill you receive does not identify the specific products and services being delivered, you will need to contact your vendor and request such documentation. The vendor should be able to provide you with a detailed bill identifying the specific products and services being provided, which is sometimes called a C.R.I.S. Report.

As you can see on the copy of the invoice supplied, this section reads "20 Numbers Group" with an associated Monthly Recurring Charge of \$20.00. This is for a block of 20 DID (Direct Inward Dial) numbers that are delivered on the T1 facility provided by Global Crossing. Per the USAC Eligible Services List, Direct Inward Dialing (DID) service allows for outside calls to be directed to a Private branch Exchange station line without the use of an operator. Direct Inward Dialing is eligible for discount. The only difference between Numbers Group and DID/Direct Inward Dial is the terminology.

Next, for FRN 1074377:

- a) **The documentation provided had included ineligible items such as Connecting 12 Customer provided Single Line Telephones.** The rules of this support mechanism require that the charges associated with the ineligible items be identified to determine the eligibility of your request. **Please provide documentation identifying the charges associated with the ineligible items that were listed above.**

Because the single line telephones were already in possession of Evangelical Children's Home, there was no new purchase of hardware for this portion of the project. The cost associated with this portion of the project was for labor only.

In the previously provided August 27th, 2004 invoice from Advanced Technology if you read the bottom paragraph with the project specifics, you will see that the estimated labor for the T1 cutover at 8 hrs overtime and the installation of the expansion cabinet to be 4 hrs regular time. Advanced Technology non-union labor rates are \$105 per hour regular time and overtime is billed at "time and a half" or \$157.50 per hour. The total labor for the two above identified portions of the project is \$1,680. The total labor associated with the project was \$2,683. The remaining labor was cost is associated to the connection of the 12 customer provided single line telephones.

<i>Project Labor Component</i>	<i>Hours</i>	<i>Rate</i>	<i>Total</i>
<i>T1 Cutover</i>	<i>8</i>	<i>\$157.50/hr</i>	<i>\$1,260.00</i>
<i>Expansion Cabinet and Card Installation</i>	<i>4</i>	<i>\$105.00/hr</i>	<i>\$420.00</i>
<i>Connecting 12 Customer provided Single Line Telephones</i>	<i>9.5</i>	<i>\$105.00/hr</i>	<i>\$997.50</i>
<i>Total</i>	<i>21.5</i>		<i>\$2,677.50</i>

- b) **Please read the attached document then respond with the appropriate certification.**

Finally, for FRN 1074371, the documentation provided in the Item 21 Attachments and on appeal is not sufficient to determine the eligibility of your request(s). **Please provide a detailed list of the products and services you are requesting, such as the make and model of the equipment attached to the second UPS.** On appeal, you supplied information on the UPS attached to the server. However, there is a 2nd UPS on the quote.

The main campus wiring room is located within the school building on the Evangelical Children's Home campus. Within this room all fiber, copper and Ethernet connections are terminated for distribution to the campus. All fiber, copper and Ethernet connections must terminate to a network switch or hub. The second UPS identified is to support the backup power requirements of the equipment in the wiring room thus sustaining network availability in the event of a power outage.


Global Crossing®

0210 0010 FY RP 31 0000131 09012003 NNNNNY

Page 3 of 12

Account Number

0202373025

Invoice Date

August 31, 2003

Customer Account Summary

PREVIOUS BALANCE	1,214.54
CREDITS AND ADJUSTMENTS THROUGH 08/31/03	
* REMINDER * AMOUNT PAST DUE	1,214.54
PLEASE CALL 1-800-878-9287	
CURRENT CHARGES	
PICC MULTI LINE \$4.31	90.51
PICC CENTREX \$.45	2.25
USF RECOVERY CHARGE	59.76
FED REG COST RECOVERY FEE	6.66
MONTHLY USAGE - SEE SUMMARY	238.92
LOCAL MONTHLY AND ONE TIME CHARGES	22.35

CIRCUIT CHARGES	
T1 CHANNEL - LDS	480.00
ISDN-PRI	100.00
DATA DS1 LOOP NET CONN	319.84
TOTAL CIRCUIT CHARGES	899.84
TAXES AND SURCHARGES	
STATE/LOCAL SURCHARGE	37.89
MO ST LOUIS COUNTY 911	5.26
TOTAL TAXES AND SURCHARGES	43.15
TOTAL CURRENT CHARGES	1,363.44
TOTAL AMOUNT DUE	\$2,577.98

Monthly Usage Summary

DESCRIPTION	CALLS	MINUTES	AMOUNT
LOCAL SERVICE			
OTHER CALLS	54	69.0	23.85
TOTAL	54	69.0	\$23.85
OUTBOUND 1+ SERVICES			
OUT OF STATE	1	2.4	0.46
IN STATE	1	1.1	0.17
TOTAL	2	3.5	\$0.63

DESCRIPTION	CALLS	MINUTES	AMOUNT
DEDICATED OUTBOUND SERVICES			
OUT OF STATE	243	925.1	113.48
IN STATE	225	866.8	98.50
INTERNATIONAL	4	3.0	2.46
TOTAL	472	1784.9	\$214.44
TOTAL MONTHLY USAGE			\$238.92

Local Service Summary

LOCAL SERVICE PROVIDED BY GLOBAL CROSSING TELEMAGEMENT, INC.

MONTHLY AND ONE TIME CHARGES	AMOUNT
314-593-2980	
20 NUMBERS GROUP	20.00
EXTRA LINE LISTING	2.35

MONTHLY AND ONE TIME CHARGES	AMOUNT
TOTAL	22.35
TOTAL MONTHLY AND ONE TIME CHARGES	\$22.35

LOCAL USAGE	CALLS	MINUTES	AMOUNT
OTHER CALLS			
DIRECTORY ASSISTANCE			
314-593-2980	39	0.0	17.55
TOTAL DIR ASSISTANCE	39	0.0	17.55
DA CALL COMPLETION			
314-593-2980	3	0.0	0.90

LOCAL USAGE	CALLS	MINUTES	AMOUNT
TOTAL DA CALL COMPL	3	0.0	0.90
OPERATOR ASSISTED			
OTHER OPERATOR ASST	0	0.0	5.40
TOTAL OP ASSISTED	12	0.0	5.40
TOTAL OTHER CALLS	54	0.0	23.85
TOTAL LOCAL USAGE	54	0.0	\$23.85

Revised August 27, 2004

Proposal For: Evangelical Children's Home

Submitted By: Dorothy Callier

Proposal Summary: Replace existing ISDN PRI Card with T-1 Card. Add 16 Analog Station Ports, connect 12 customer provided Single Line Telephones and add 8 Digital Station Ports for future Toshiba Key Telephones.

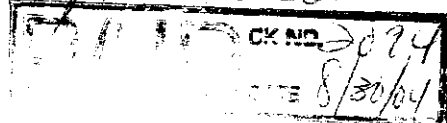
Equipment:

- 1 24-Circuit Digital T-1 Interface Unit @ \$1,250.00
- 1 T-1 Cable Kit @ \$75.00
- 1 Toshiba DK424 Expansion Cabinet with Power Supply @ \$590.00
- 1 8-Circuit Digital Station Interface Unit @ \$365.00
- 2 8-Circuit Standard Station Interface Unit @ \$565.00 each
- 12 Connect Customer provided Single Line Telephones

Equipment:	\$	3,410.00
Estimated Labor:	+	2,683.00
Less Trade-in of PRI Card:	-	600.00
Net Investment:	\$	5,493.00 *

Initials

Capital Creek



3295.80



Capital Creek Toshiba Strata CTX

Payment Terms

* **Outright Purchase:** 60 % Deposit 35 % Upon Delivery 5% Due 10 Days After Installation

The above proposal includes installation training and a one-year equipment warranty and labor warranty on newly purchased Toshiba hardware. Labor is assumed at non-union rates. Labor for T-1 cutover is estimated @ 8 hours overtime. Labor to install expansion cabinet and cards is estimated at 4 hours regular time. Actual labor time to be billed on final invoice. A dedicated electrical outlet is required at telephone and/or voice mail system site. If telephone system is not located within 10' of telephone company demarcation point and station cabling termination point, an additional charge will apply to provide feeder(s). Proposal assumes the use of existing station and feeder cable. The above pricing does not include shipping, permits, and applicable taxes. Proposal pricing is valid for 30 days.

Authorized Signature

Date

Dear Applicant:

Concerning your funding request 1074377 for application number 392392 under the Schools & Libraries Support Mechanism ("E-rate"), your request might contain some products that are eligible for funding, or not eligible for funding, depending on how they are used. We will need some additional information in order to evaluate your funding request. Please submit the information requested below.

To aid in your response, you may wish to consult our Eligible Services List, which is available at www.sl.universalservice.org. You may also wish to check with your service provider if you are uncertain about making the certifications on this page.

In general, E-rate funds are available to provide connectivity. Other uses are not eligible for support. The products/services being requested may have some ineligible functions including but not limited to: Content filtering, network management, proxy services, caching, and Virtual Private Networks (VPN's). In order for us to further evaluate your request, please refer to the areas below and indicate the statements that apply to you.

Do you plan to use any ineligible functions as part of your request for Products or Services?

Yes _____ No X

If no, please sign and date the following statement:

I certify that we will not utilize the ineligible functions contained within the requested product or service and that we may be audited. If we are found to have used these products/services in a way that is prohibited, recovery of funds or revocation of funding commitments is a possibility.

Signature: _____

Date: _____

If yes, the ineligible function must be cost allocated out of the funding request. The full SLD administrative policy for such products and services is provided in "Cost Allocation Guidelines for Products and Services that Contain Eligible and Ineligible Components," <http://www.sl.universalservice.org/reference/costallocationguide.asp>.

Please provide a cost allocation of the ineligible functions (to include all related costs such as installation, maintenance, taxes, etc).

In general, the method of cost allocation must be based on tangible criteria and provide a realistic result. Please describe the approach used for the cost allocation.

The amount to be allocated out of the request is _____ for the following
ineligibles _____

Name: _____

Title: _____

Date: _____

Thank you for your participation in the E-rate program.



Global Crossing®

#BWNBCNS

#9797626974000028# 8210 0010 FY RP 31 0000131 09012003 NJNNNY
 EVANGELICAL CHILDRENS HOME
 8240 ST. CHARLES
 SAINT LOUIS MO 63114-4508



EVANG CHILDREN B

Invoice

Page 1 of 12

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Account Number

0202373025

Payment due on or before

September 18, 2003

Invoice Date

August 31, 2003

How to reach Customer Service: Call 1-800-249-4672



It's YOUR account...you should see it online!
 Check out www.ucommand.com for secure,
 real time self service. Manage your account
 online, make changes, order services or set
 up automatic payments.

Term Plan Message

We hope you are enjoying the additional savings as a term plan customer. Your term will automatically renew unless we are notified, in writing, that you wish to cancel your service prior to expiration. Remember, you will incur additional charges if you choose to terminate your service prior to the end of your term. Please call Customer Service at the number on your invoice if you have questions.

Bill-At-A-Glance

Previous Balance	\$1,214.54
Payments	\$0.00
Adjustments	\$0.00
Amount Past Due	\$1,214.54

Total Current Charges

\$1,363.44

Total Amount Due

\$2,577.98

News You Can Use

It's YOUR account....you should see it online! Check out www.ucommand.com for secure, real-time self service. Manage your account online, make changes, order services or set up automatic payments conveniently, right from your computer.



Global Crossing®

GLOBAL CROSSING TELECOMMUNICATIONS
 PO BOX 741276
 CINCINNATI OH 45274-1276

**Remittance - Thank you for your business!**

Name

EVANGELICAL CHILDRENS HOME

Account Number

0202373025

Payment due on or before

September 18, 2003

Total Amount Due

\$2,577.98

Amount Enclosed

- ✓ Detach and enclose this portion with your payment.
- ✓ Make check payable to GLOBAL CROSSING TELECOMMUNICATIONS
- ✓ Write the account number on the check.
- ✓ Show the mailing address in the envelope window.

100000001000 0308311018 0074000316 02023730258 0002577989

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**Schweiss Networks, Inc.**

2359 Schuetz Road • St. Louis, Missouri 63146-3411

Toll Free (800) 962-6747 Telephone (314) 989-9350 Facsimile (314) 989-9309

12-11-03

TO: Don Hallquist
Evangelical Childrens Home

FROM: Ralph Bostick
Schweiss Networks, Inc.

RE: TECHNICAL SUPPORT FOR YEAR 2004

Don,

Schweiss Networks, Inc. would be very happy to continue to provide technical support for Evangelical Childrens home in 2004. Based on the number of hours spent in the past we believe that Schweiss technicians will spend approx 50 hours helping ECH during 2004. Based on that please budget \$3,700.00 for Technical support for 2004.

Thank you for this opportunity to work with you.

Respectfully

Ralph Bostick

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**Schweiss Networks, Inc.**

2359 Schuetz Road • St. Louis, Missouri 63146-3411

Toll Free (800) 962-6747 Telephone (314) 989-9350 Facsimile (314) 989-9309

12-11-03

TO: Don Hallquist
Evangelical Childrens Home

FROM: Ralph Bostick
Schweiss Networks, Inc.

RE: APC UPS SYSTEMS FOR SERVERS AND SWITCHES

Don,

As we discussed here are the prices for the APC UPS Systems.

For Server Room -	Rack Mounted 3000 series	\$1,587.00
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For Switches located outside server room-	Rack Mounted 1400 series	\$ 887.00
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Should you decide to go with either unit a Schweiss technician would be glad to help with the installation.

Thank you for this opportunity to work with you.

Respectfully

Ralph Bostick

SCHWEISS NETWORKS

1/20/2003	TB	054833 Installed 20GB Hard Drive/Remirrored/Upgraded	-2.5	\$	(185.00)
2/28/2003	TBB	#003707 Time Block Purchase (10 hrs/\$74/hr)	10	\$	740.00
3/5/2003	TB	#055246 Ran Nimda-D removal tool on server & ran Virus sweep/Also ran manual scan	-4	\$	(296.00)
3/5/2003	TB Adj	#055246 2nd Trip charge adjusted	1	\$	74.00
3/26/2003	TB	#055412 Check Virus issue	-1.5	\$	(111.00)
4/18/2003	TB	#055579 Consulted moving forward WIN2000	-2	\$	(148.00)
5/13/2003	TB	051303 Exchange Server Problem	-6.5	\$	(481.00)
5/22/2003	TBB	055820 004114 TIME BLOCK PURCHASE	10	\$	740.00
5/22/2003	TB	#055821 Assist Don with Outlook Web Access	-2.75	\$	(203.50)
5/13/2003	TB Adj	051303 Exchange Server Problem/Due to failed HDD that Schweiss sold	6.5	\$	481.00
6/9/2003	TB	#055973 Install 10-user VPN Client	-2	\$	(148.00)
6/12/2003	TB	#056018 Install Sonic Wall Pro, Fan & Power Cord	-3.5	\$	(259.00)
7/8/2003	TB	#056151 Install WYN on NT Server	-1	\$	(74.00)
7/18&7/22	TB	#056193 Set-up VPN on PC's	-6	\$	(444.00)
7/26/2003	TB	#056289-004444 Time Block Purchase	10	\$	740.00
7/30/2003	TB	#056266 Dave's time only Network meeting	-2.5	\$	(185.00)
8/19-9/12	TB	#056337 HP Tape Backup problems	-4.75	\$	(351.50)
9/17/2003	TB	#056683/004711 Time block Auto-Renew	10	\$	740.00
9/18/2003	TB	#091803 Assist Don with log-in scripts	-2	\$	(148.00)
10/22&10/23	TB	#056912 DAT 24 Issues/Install previously ordered drive	-7.5	\$	(555.00)
11/17 - 11/19	TB	#057099 Mail Server Problems (E-mail Clog)/Virus (9.75 hrs/7 applied to 50 hours from install & balance to this timeblock	-2.75	\$	(203.50)
12/19/2003	TB	#057250 Assist w/config of Front Page exts.	-2	\$	(148.00)
12/22/2003	TBB	#057268/005129 TIME BLOCK PURCHASE	10	\$	740.00
11/13 & 12/23	TB	#057083 Check VPN Connections Domain/KC	-2.75	\$	(203.50)
12/24/2003	TB	#122403 Set-up trust with Kansas City for e-mail access	-1.25	\$	(92.50)
12/30/2003	TBB	#005147 TIME BLOCK PURCHASE	10	\$	740.00
JAN. 2004	TB	Phone support to Don for Arcserve	-0.5	\$	(37.00)
1/14 & 1/15	TB	#057360 Apply Content Filtering software	-0.5	\$	(37.00)
1/30/2004	TB	#057457 Network running slow	-2	\$	(148.00)
1/28&1/29/04	TB	#057435 Networking issues with KC office/Phone support	-1	\$	(74.00)
2/2/2004	TB	#057472 Install DSL router supplied by Bell	-2.25	\$	(166.50)
2/3/2004	TB	#057481 E-Mail problems from branch to Main office	-2.75	\$	(203.50)
2/4/2004	TB	#057481 E-Mail problems from branch to Main office (Randy)	-1.75	\$	(129.50)

ADVANCED TECHNOLOGY

Consultants LLC

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November 13, 2003

Submitted To: Evangelical Children's Home

Submitted By: Leisa Bromberg

Scope of Work: Install and program new Toshiba 424i Expansion Cabinet with power supply. Install and program new digital station cards (supports 8 digital telephone sets). Install and program 10 new Digital 10 button speakerphones. Work is quoted to be performed during normal business hours. The phone system will need to be powered down briefly to initialize the newly added equipment. Installation of phones assumes the use of customer provided cable and feeder cable (if required) to locations.

*If the system being powered down is inconvenient during normal business hours arrangements can be made for after hours service. The billing for this will be done at the after hours rate of \$157.50.

Equipment breakdown and options:

1	424i Expansion cabinet	\$ 590.00
2	8 port digital station card	\$ 365.00 each
8	3010S, digital phone without display	\$ 135.00 each
2	3010SD, digital phone with display	\$ 185.00 each

Labor breakdown:

- Each telephone will require programming that will be charged at \$67.50 per telephone.
- Installation and programming for station cards and expansion cabinet estimated time, 4 hours billable at \$105.00.
- Programming changes to address line ringing assignment, any other requested programming would be billable at \$105.00 hour.

Labor total for work requested, not to include any extra programming: \$ 1095.00

Equipment total depends on which phones are selected.

EQUIP. 2770
3865

The above proposal includes installation on existing cabling and jacks, training, and a one year warranty on equipment and labor. Labor is assumed at non-union rates, during normal business hours. A dedicated electrical outlet is required at telephone and/or voice mail system site. If telephone system is not located within 10' of telephone company demarcation point and station cabling termination point, an additional charge will apply to provide feeder(s). A standard telephone

109 Weldon Parkway • Maryland Heights, St. Louis, MO 63043-3101

Phone: 314.991.3040 • Fax: 314.991.2244

www.advantechinc.com

ADVANCED TECHNOLOGY

Consultants, LLC

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line cord (7') and a standard telephone handset cord (6') is provided with each new phone. Other lengths are available at additional cost. Data rack, wire management, shelves and data cords are not included unless specifically listed. The above pricing does not include shipping, permits, and applicable taxes. Proposal pricing is valid for 90 days.

Approval Signature:

Date:



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December 15, 2003

Proposal For: Evangelical Children's Home

Submitted By: Dorothy Callier

Proposal Summary: Provide and install upgraded Primary and Secondary Lightning Protection on all existing trunk and station circuits on Toshiba PBX, and/or provide 5 year equipment and labor warranty on Toshiba PBX.

Proposal A:

- 1 Provide and install upgraded Primary and Secondary Lightning Protection

Equipment & Labor:

\$4,450.00

Initials

Proposal B:

- 1 Provide and install upgraded Primary and Secondary Lightning Protection

\$4,450.00

- 1 5 Year Equipment & Labor Warranty

4,029.70

Less 10% Discount on Equipment & Labor Warranty

- 402.97

Equipment & Labor: \$ 8,076.73

Initials

Note: Warranty discount is available based on Lightning Protection being purchased at the same time.

Note: Lightning Protection is a relative term and no protection can protect electronic equipment from a direct lightning strike. There are requirements in the National Electric Code and there are generally accepted industry practices for the placement of both primary and secondary lightning protection. The primary protection provides protection for personnel and the building. Secondary protection is fast acting and assists in protecting sensitive electronic equipment. Other than a direct strike, much more common is a nearby strike, which raises surge currents that are damaging to sensitive electronic components. It is practical to provide a high degree of protection against these damaging nearby strikes.

Authorized Signature

Date

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